



FOR IMMEDIATE RELEASE
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Gate House Strategies Celebrates One Year, Announces the formation of Gate House Digital

Washington, DC: Gate House Strategies, LLC is pleased to celebrate one year as a firm. Launched May 5, 2021, the Gate House partners had high expectations there was a need for the experience and expertise the Gate House team could provide both as a trusted advisor in the housing market and as a driver of change in the industry to which our professionals have dedicated their careers. We saw an opportunity and opening to provide guidance as well as services that would add tremendous value to our clients' businesses.

"We are tremendously proud of the work we are doing with our clients and business partners, and we are extremely excited about the future and the many possibilities for us to grow together," said Brian Montgomery, Chairman of the firm. "For every new door that we walked through, three more have opened. We are seizing upon every opportunity to leverage our knowledge and experience to help others and to develop into one of the leading advisors and service providers in the industry," Montgomery added.

"Gate House Strategies continues to grow, we continue to unlock opportunities that we could not have imagined just one year ago," added Hunter Kurtz, Vice Chairman of the firm. "We are looking forward to driving our clients and Gate House to new levels in the coming year."

In one year, Gate House has been deeply involved in solving for many of the most complex challenges facing the mortgage market today and at all levels and in all segments of the loan lifecycle. Working with mortgage originators, servicers, developers, specialized default managers, field services companies, and many of the most innovative technology companies in this industry, Gate House is headlong into helping to transform the marketplace and advise firms who continue to assist struggling borrowers in the wake of the COVID-19 pandemic.

Gate House is heavily engaged in the end-to-end digital transformation within the mortgage industry, on both the transactional side of the single and multifamily sectors as well as many related ancillary services and aspects of the market. We are pleased to announce the formation of **Gate House Digital** as we enter our second year. A subsidiary of Gate House Strategies LLC, Gate House Digital will provide tremendous focus to prop-tech and fin-tech, a growing and sought-after area of Gate House's business expertise. Gate House Digital will be led by our colleague Dain Ehrling, a veteran of Silicon Valley and pioneer in the digital mortgage space.

"I am honored and excited to lead Gate House's effort to impact the digital revolution taking place within today's housing and mortgage market," Ehrling said. "There is tremendous value



that our team can bring to the process and to the innovators who will take the industry to a new level from end-to-end, and in many aspects of the market that support real estate finance.”

Gate House Strategies is a Washington, DC area-based advisory firm focused within the Financial Services, Mortgage Lending/Servicing, Community Development, and Public Housing sectors. Comprised of the nation’s leading experts in affordable housing, Gate House brings decades of knowledge and experience in the mortgage market and in leading major mortgage insurance programs at HUD, the Federal Housing Administration (FHA), and the GSEs. Gate House provides both private and public sector clients with the knowledge and expertise necessary to ensure compliance, mitigate risk, and perform mission critical management functions. Its leadership includes a former HUD Deputy Secretary and the only person to lead the FHA twice, a former HUD Assistant Secretary of Public and Indian Housing, a former Chief Risk Officer of FHA, and two Senior Advisors to the Commissioner from the front office of FHA. Gate House's professionals have over 120 in the housing finance market, including over 100 years of collective experience at Fannie Mae and Freddie Mac, including community development program management, management oversight of single family, multifamily, and health care programs, and oversight of portfolio risk management of these divisions.

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